From: <u>Jay Bernstein</u>
To: <u>TaxCreditQuestions</u>

Subject:Maximum Developer Fee on 4% Bond DealsDate:Monday, November 9, 2020 2:52:37 PM

Just to echo some of the comments in the Public Hearing, I would advise the developer fee amounts remain unchanged from the 2020 levels for 4% bond deals. These deals carry a large amount of risk and potential cost increases during construction. Also, many 4% deals still require a significant amount of developer fee to be deferred (especially if they are not located in a QCT or DDA). Finally, in Georgia, which also has a state credit, the maximum developer fee is \$3,500,000.

Thanks,

Jay Bernstein